



Supply Chain professional with 18+ years of experience managing end-to-end supply chain process, including planning, scheduling, inventory control, logistics, and process improvement. Successful in managing supply chain operations and projects flawlessly while consistently delivering desired results and contributing to revenue producing activities.

# MALIK NILANKA PERERA

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## Skill Highlights

- Procedure development
- Process improvement
- Strong decision maker
- Logistics Management
- Supply Chain Solutions
- Contract review & recommendation
- Strategic Sourcing
- International Business
- Over-the-road transportation
- WMS & ERP
- Strategic Planning

## Languages

English – C2  
Sinhala – C2  
Tamil – B1  
Hindi – B2

## Professional Experience

**Sr. Manager - Parts Operations**  
**United Tractor & Equipment (Pvt)**  
**Ltd (UTE - CAT) - Wattala**

**Aug 2022 - Present**

- Performs parts administration, including monitoring of profit and loss statements, buildings and equipment, stock order files and claims, cyclical inventory accounts, cash sale files, and the inventory of core and warranty parts. Manages the assets and approved budget for department.
- Manage all imports/ exports related affairs of the company including order placement, negotiating freight arrangement, customer clearance facilitation through the clearing agents, handling of payments (DA/DP/TT/LC) to the foreign suppliers lasing with local banks, to-bonding and ex-bonding operations.
- Negotiate with foreign/ local suppliers to obtain the maximum benefit to the company and frequently review the foreign/ local supplier performance and review the service level of the 3rd party freight forwarding agents.
- Liaise with government authorities for inbound relevant approvals, permits and Oil licenses and Tender bidding.
- Overall management of Supply Chain & Branch management.
- MIS and top management approvals and Fleet management.

**Supply Chain Planner – Tactical Buyer**  
**Amsafe Bridport (UK) Limited – Bridport/ Colombo**

**Aug 2018 – Sep 2021**

- Analyze key metrics including vendor fill rate, lead time variability and FC inbound capacity to maintain Company's best in class in-stock rates and inventory turns.
- Identify and communicate current and future inventory issues, as well as developing sound recovery plans.
- Participate in cross-functional manufacturer and vendor reviews, driving vendor operational improvement.
- Model business trends and communicate insights to the cross-functional team.

## Education

- **QIBT (LINCOLIN College collaboration) – Present**

Following the Master of Business Administration (MBA)

- **ISMM – 2012**

Followed Graduate Diploma in Purchasing & Supply Chain Management

- **British College – 2006**

HND in Information Technology

- **NIIT – 2005**

Certificate in E-Technology (Encoding Java, SQL, My SQL, C++)

- **De La Salle College – 2003**

G.C.E (A/L) in Commerce stream with three simple passes

- **Seventh Day Adventist High School – 2000**

G.C.E (O/L) in Commerce stream with one distinction & seven credit passes

## Hobbies



- Review vendor performance to suggest recommendations.
- Work with key stakeholders on sourcing proposals.
- Collaborate with business partners to understand marketing activities, ensure optimal stock levels, and plan lifecycle management of the product portfolio.
- Prepare vendor categories.
- Monitor procurement budget and expenses

**Apr 2014 – Sep 2017**

### Inventory Manager

#### Landmark Group – Jeddah

- Managed the operation of Supply Chain Department, leading a team of 45 employees across Logistics, Procurement, Warehouse and Fleet section. Reported directly to Concept Head. Decreased goods inbound transportation cost by 15% and increased own fleet efficiency by 25%. Minimized deadhead and grew backhaul by almost 50%.
- Revised sourcing and transportation methods. Improved warehouses conditions while reducing warehouses numbers & scattering. Reduced renting expenses by 20% -reorganized available space & increased CMB efficiency. Implemented company strategies & developed department budget.
- Created supply Chain policies, procedures & workflow from scratch. Designed & managed goods forecasting process, S&OP meetings, and rolling demand & supply plans for the required items.

**Jan 2012 – Dec 2013**

### Warehouse Officer In-Charge

#### Varun Beverages Lanka (Pvt) Ltd (PEPSI) – Colombo

- Processing orders & Operating mechanical and IT systems.
- Liaising with transport companies, suppliers, and clients.
- Training, supervising and appraising staff & maintaining statistical and financial records & Devising roles for staff. Ensuring that quality objectives and delivery deadlines are met.
- Administering stock control. Ensuring compliance with health and safety legislation.

**May 2008 – Sep 2011**

### Stock Controller

#### Almarai UAE – Dubai

- Execute inventory control measures to ensure the company minimizes stock holding and maximizes stock system and paperwork accuracy.
- Carries responsibility for working with purchasing, goods inwards and dispatch to ensure necessary functions are carried out correctly.

**Aug 2005 – Dec 2007**

### Branch Manager

#### Captain Trade – Negombo

- Handling the branch operations, preparing the sales reports & coordinating with HO.
- Organizing the sales promotions & achieving the sales target

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